

MPAAA
Profit & Loss Budget vs. Actual
July 2010 through June 2011

	<u>Jul '10 - Jun 11</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Credit Card Incentive / purchas	1,000.00	0.00	1,000.00	100.0%
Interest-Savings/ Money Market	2,825.01	4,000.00	-1,174.99	70.63%
Membership Dues	36,340.00	28,000.00	8,340.00	129.79%
MSDS Workshop				
Registration Fee - Upper	0.00	0.00	0.00	0.0%
Registration Fees - Lower	26,650.00	30,000.00	-3,350.00	88.83%
Total MSDS Workshop	26,650.00	30,000.00	-3,350.00	88.83%
Program Income				
Fall Conf (Lower)				
Attendee Registration Fee	51,890.00	43,000.00	8,890.00	120.67%
Non-member Fee	4,880.00	3,000.00	1,880.00	162.67%
Total Fall Conf (Lower)	56,770.00	46,000.00	10,770.00	123.41%
Fall Conference (Upper)				
Attendee Registration (Upper)	5,940.00	6,000.00	-60.00	99.0%
Non-member Fee	0.00	200.00	-200.00	0.0%
Total Fall Conference (Upper)	5,940.00	6,200.00	-260.00	95.81%
Spring Conf				
Attendee Registration Fee	119,630.00	86,000.00	33,630.00	139.11%
Non Member Fee	0.00	12,000.00	-12,000.00	0.0%
Spring Conf Refunds	-1,675.00			
Tower upgrade	120.00	800.00	-680.00	15.0%
Vendor Donation	250.00			
Total Spring Conf	118,325.00	98,800.00	19,525.00	119.76%
Total Program Income	181,035.00	151,000.00	30,035.00	119.89%
Reimbursements from Bd Members	100.70			
TSDL Income				
TSDL Refunds	-3,080.00			
TSDL Income - Other	29,965.00	27,500.00	2,465.00	108.96%
Total TSDL Income	26,885.00	27,500.00	-615.00	97.76%
Total Income	274,835.71	240,500.00	34,335.71	114.28%
Gross Profit	274,835.71	240,500.00	34,335.71	114.28%
Expense				
Board / Planning Comm Expenses				
Board / Planning Comm Mileage	7,217.73	10,000.00	-2,782.27	72.18%
Copies / Printing	0.00	700.00	-700.00	0.0%
Gifts - Pres/ Retirees	100.00	200.00	-100.00	50.0%
Licenses / Registrations Fees	20.00	100.00	-80.00	20.0%
Lodging Monthly	4,131.97	5,800.00	-1,668.03	71.24%
Mthly Expenses - Room/Food/Tec	2,322.37	2,000.00	322.37	116.12%
Office Supplies	22.45	200.00	-177.55	11.23%
Postage - Member Mailing	52.80	100.00	-47.20	52.8%
Software	150.00			
Total Board / Planning Comm Expenses	14,017.32	19,100.00	-5,082.68	73.39%
Contract Services				
Accounting Fees	1,140.00	1,050.00	90.00	108.57%
Legal Fees	0.00	50.00	-50.00	0.0%
Other Contractual Services	0.00	2,000.00	-2,000.00	0.0%
Total Contract Services	1,140.00	3,100.00	-1,960.00	36.77%
MSDS Worshop				
Workshop Lower				
Hotel / Facility	11,048.76	9,850.00	1,198.76	112.17%
MSDS Event Mgmt System Lower	3,005.75	2,000.00	1,005.75	150.29%
Presenters/Registration/Helpers	572.00	3,150.00	-2,578.00	18.16%
SB-CEU Expense	2,988.30	4,600.00	-1,611.70	64.96%
Supplies / Copies	680.34	1,250.00	-569.66	54.43%
Workshop Refunds	450.00	1,000.00	-550.00	45.0%
Total Workshop Lower	18,745.15	21,850.00	-3,104.85	85.79%
Total MSDS Worshop	18,745.15	21,850.00	-3,104.85	85.79%

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Operations				
Fall Conference (Lower)				
Fall Conf Event Management Syst	615.50	1,700.00	-1,084.50	36.21%
Fall Conf Hotel / Food	46,075.13	32,000.00	14,075.13	143.99%
Fall Conf Planning Meeting	2,874.03	6,000.00	-3,125.97	47.9%
Fall Conf Postage, Mailing	275.99	600.00	-324.01	46.0%
Fall Conf Presenter	2,538.14	1,500.00	1,038.14	169.21%
Fall Conf Printing / Copies	895.85	900.00	-4.15	99.54%
Fall Conf Refund	810.00	500.00	310.00	162.0%
Fall Conf Registration / Facili	143.00	700.00	-557.00	20.43%
Fall Conf SB CEU's Fee	3,570.00	4,000.00	-430.00	89.25%
Fall Conf Supplies	4,959.35	5,000.00	-40.65	99.19%
Total Fall Conference (Lower)	62,756.99	52,900.00	9,856.99	118.63%
Fall Conference (Upper)				
Fall Conf Event Mgmt Upper	0.00	250.00	-250.00	0.0%
Fall Conf Hotel / Food	5,060.94	5,000.00	60.94	101.22%
Fall Conf Postage, Mailing	116.45	50.00	66.45	232.9%
Fall Conf Presenter	3,488.14	2,000.00	1,488.14	174.41%
Fall Conf Printing / Copies	193.86	200.00	-6.14	96.93%
Fall Conf Registration / Facili	0.00	200.00	-200.00	0.0%
Fall Conf SB CEU's Fee	600.00	600.00	0.00	100.0%
Fall Conf Supplies	930.00	100.00	830.00	930.0%
Total Fall Conference (Upper)	10,389.39	8,400.00	1,989.39	123.68%
Spring Conference				
Outstanding Service Awards	593.00	300.00	293.00	197.67%
Spring Conf Copies / Printing	1,870.86	2,000.00	-129.14	93.54%
Spring Conf D.J.	500.00	500.00	0.00	100.0%
Spring Conf Donation	0.00	500.00	-500.00	0.0%
Spring Conf Euchre Prizes	302.50	200.00	102.50	151.25%
Spring Conf Event Management Sy	4,034.81	2,500.00	1,534.81	161.39%
Spring Conf Flash Drives	0.00	0.00	0.00	0.0%
Spring Conf Hotel	83,697.61	74,000.00	9,697.61	113.11%
Spring Conf Mailing / Postage	842.18	800.00	42.18	105.27%
Spring Conf Membership Refund	0.00	200.00	-200.00	0.0%
Spring Conf Planning Meeting	9,356.81	7,000.00	2,356.81	133.67%
Spring Conf Presenter	7,289.42	7,000.00	289.42	104.14%
Spring Conf Refunds	0.00	2,500.00	-2,500.00	0.0%
Spring Conf Registration / Faci	0.00	1,000.00	-1,000.00	0.0%
Spring Conf SB CEU's Record Kee	4,740.02	4,300.00	440.02	110.23%
Spring Conf Supp /Give-aways	5,803.34	5,000.00	803.34	116.07%
Total Spring Conference	119,030.55	107,800.00	11,230.55	110.42%
Total Operations	192,176.93	169,100.00	23,076.93	113.65%
Other Types of Expenses				
Insurance - Liability	830.00	850.00	-20.00	97.65%
Other Costs	157.90			
Total Other Types of Expenses	987.90	850.00	137.90	116.22%
Reconciliation Discrepancies				
	-0.50			
TSDL Workshop	22,180.66	27,500.00	-5,319.34	80.66%
Total Expense	249,247.46	241,500.00	7,747.46	103.21%
Net Ordinary Income	25,588.25	-1,000.00	26,588.25	-2,558.83%
Net Income	25,588.25	-1,000.00	26,588.25	-2,558.83%