

MPAAA
Profit & Loss Budget vs. Actual
July 2010 through May 2011

Ordinary Income/Expense	Jul '10 - May 11	Budget	\$ Over Budget	% of Budget
Income				
Credit Card Incentive / purchas	1,000.00	0.00	1,000.00	100.0%
Interest-Savings/ Money Market	2,891.26	4,000.00	-1,108.74	72.28%
Membership Dues	34,550.00	28,000.00	6,550.00	123.39%
MSDS Workshop				
Registration Fee - Upper	0.00	0.00	0.00	0.0%
Registration Fees - Lower	26,650.00	30,000.00	-3,350.00	88.83%
Total MSDS Workshop	26,650.00	30,000.00	-3,350.00	88.83%
Program Income				
Fall Conf (Lower)				
Attendee Registration Fee	51,890.00	43,000.00	8,890.00	120.67%
Non-member Fee	4,880.00	3,000.00	1,880.00	162.67%
Total Fall Conf (Lower)	56,770.00	46,000.00	10,770.00	123.41%
Fall Conference (Upper)				
Attendee Registration (Upper)	5,940.00	6,000.00	-60.00	99.0%
Non-member Fee	0.00	200.00	-200.00	0.0%
Total Fall Conference (Upper)	5,940.00	6,200.00	-260.00	95.81%
Spring Conf				
Attendee Registration Fee	100,465.00	86,000.00	14,465.00	116.82%
Non Member Fee	0.00	12,000.00	-12,000.00	0.0%
Tower upgrade	120.00	800.00	-680.00	15.0%
Vendor Donation	250.00			
Total Spring Conf	100,835.00	98,800.00	2,035.00	102.06%
Total Program Income	163,545.00	151,000.00	12,545.00	108.31%
Reimbursements from Bd Members	100.70			
TSDL Income	25,080.00	27,500.00	-2,420.00	91.2%
Total Income	253,816.96	240,500.00	13,316.96	105.54%
Gross Profit	253,816.96	240,500.00	13,316.96	105.54%
Expense				
Board / Planning Comm Expenses				
Board / Planning Comm Mileage	6,511.94	10,000.00	-3,488.06	65.12%
Copies / Printing	0.00	700.00	-700.00	0.0%
Gifts - Pres/ Retirees	0.00	200.00	-200.00	0.0%
Licenses / Registrations Fees	20.00	100.00	-80.00	20.0%
Lodging Monthly	3,068.77	5,800.00	-2,731.23	52.91%
Mthly Expenses - Room/Food/Tec	1,008.68	2,000.00	-991.32	50.43%
Office Supplies	17.60	200.00	-182.40	8.8%
Postage - Member Mailing	35.20	100.00	-64.80	35.2%
Software	150.00			
Total Board / Planning Comm Expenses	10,812.19	19,100.00	-8,287.81	56.61%
Contract Services				
Accounting Fees	40.00	1,050.00	-1,010.00	3.81%
Legal Fees	0.00	50.00	-50.00	0.0%
Other Contractual Services	0.00	2,000.00	-2,000.00	0.0%
Total Contract Services	40.00	3,100.00	-3,060.00	1.29%
MSDS Worshop				
Workshop Lower				
Hotel / Facility	11,048.76	9,850.00	1,198.76	112.17%
MSDS Event Mgmt System Lower	3,005.75	2,000.00	1,005.75	150.29%
Presenters/Registration/Helpers	572.00	3,150.00	-2,578.00	18.16%
SB-CEU Expense	2,988.30	4,600.00	-1,611.70	64.96%
Supplies / Copies	680.34	1,250.00	-569.66	54.43%
Workshop Refunds	450.00	1,000.00	-550.00	45.0%
Total Workshop Lower	18,745.15	21,850.00	-3,104.85	85.79%
Total MSDS Worshop	18,745.15	21,850.00	-3,104.85	85.79%

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Operations				
Fall Conference (Lower)				
Fall Conf Event Management Syst	615.50	1,700.00	-1,084.50	36.21%
Fall Conf Hotel / Food	46,075.13	32,000.00	14,075.13	143.99%
Fall Conf Planning Meeting	905.00	6,000.00	-5,095.00	15.08%
Fall Conf Postage, Mailing	275.99	600.00	-324.01	46.0%
Fall Conf Presenter	2,505.24	1,500.00	1,005.24	167.02%
Fall Conf Printing / Copies	895.85	900.00	-4.15	99.54%
Fall Conf Refund	810.00	500.00	310.00	162.0%
Fall Conf Registration / Facili	143.00	700.00	-557.00	20.43%
Fall Conf SB CEU's Fee	3,570.00	4,000.00	-430.00	89.25%
Fall Conf Supplies	4,959.35	5,000.00	-40.65	99.19%
Total Fall Conference (Lower)	60,755.06	52,900.00	7,855.06	114.85%
Fall Conference (Upper)				
Fall Conf Event Mgmt Upper	0.00	250.00	-250.00	0.0%
Fall Conf Hotel / Food	5,060.94	5,000.00	60.94	101.22%
Fall Conf Postage, Mailing	116.45	50.00	66.45	232.9%
Fall Conf Presenter	3,488.14	2,000.00	1,488.14	174.41%
Fall Conf Printing / Copies	193.86	200.00	-6.14	96.93%
Fall Conf Registration / Facili	0.00	200.00	-200.00	0.0%
Fall Conf SB CEU's Fee	600.00	600.00	0.00	100.0%
Fall Conf Supplies	930.00	100.00	830.00	930.0%
Total Fall Conference (Upper)	10,389.39	8,400.00	1,989.39	123.68%
Spring Conference				
Outstanding Service Awards	593.00	300.00	293.00	197.67%
Spring Conf Copies / Printing	1,870.86	2,000.00	-129.14	93.54%
Spring Conf D.J.	500.00	500.00	0.00	100.0%
Spring Conf Donation	0.00	500.00	-500.00	0.0%
Spring Conf Euchre Prizes	302.50	200.00	102.50	151.25%
Spring Conf Event Management Sy	3,880.76	2,500.00	1,380.76	155.23%
Spring Conf Flash Drives	0.00	0.00	0.00	0.0%
Spring Conf Hotel	0.00	74,000.00	-74,000.00	0.0%
Spring Conf Mailing / Postage	764.28	800.00	-35.72	95.54%
Spring Conf Membership Refund	0.00	200.00	-200.00	0.0%
Spring Conf Planning Meeting	8,903.81	7,000.00	1,903.81	127.2%
Spring Conf Presenter	3,272.76	7,000.00	-3,727.24	46.75%
Spring Conf Refunds	50.00	2,500.00	-2,450.00	2.0%
Spring Conf Registration / Faci	0.00	1,000.00	-1,000.00	0.0%
Spring Conf SB CEU's Record Kee	4,740.02	4,300.00	440.02	110.23%
Spring Conf Supp /Give-aways	5,680.67	5,000.00	680.67	113.61%
Total Spring Conference	30,558.66	107,800.00	-77,241.34	28.35%
Total Operations	101,703.11	169,100.00	-67,396.89	60.14%
Other Types of Expenses				
Insurance - Liability, D and O	830.00	850.00	-20.00	97.65%
Other Costs	36.90			
Total Other Types of Expenses	866.90	850.00	16.90	101.99%
Reconciliation Discrepancies	-0.50			
Spring Conf. Jazz Band	61.61			
TSDL Workshop	8,054.95	27,500.00	-19,445.05	29.29%
Total Expense	140,283.41	241,500.00	-101,216.59	58.09%
Net Ordinary Income	113,533.55	-1,000.00	114,533.55	-11,353.36%
Net Income	113,533.55	-1,000.00	114,533.55	-11,353.36%