

**MPAAA**  
**Profit & Loss**  
July 2009 through June 2010

Jul '09 - Jun 10

Ordinary Income/Expense

Income

Credit Card Incentive / purchas	3,000.00
Interest-Savings/ Money Market	5,076.03
Membership Dues	27,050.00
MSDS Workshop	
Registration Fee - Upper	5,800.00
Registration Fees - Lower	21,650.00
Total MSDS Workshop	<u>27,450.00</u>

Program Income

Fall Conf ( Lower)

Attendee Registration Fee	41,985.00
Non-member Fee	2,730.00
Total Fall Conf ( Lower)	<u>44,715.00</u>

Fall Conference (Upper)

Attendee Registration (Upper)	5,805.00
Non-member Fee	210.00
Total Fall Conference (Upper)	<u>6,015.00</u>

Spring Conf

Attendee Registration Fee	88,748.05
Non Member Fee	19,575.00
Tower upgrade	620.00
Total Spring Conf	<u>108,943.05</u>

Total Program Income 159,673.05

Reimbursements from Bd Members 60.00

Total Income 222,309.08

Expense

Accum Depr - Furn and Equip	784.00
Board / Planning Comm Expenses	
Board / Planning Comm Mileage	9,911.00
Copies / Printing	727.14
Gifts - Pres/ Retirees	170.50
Licenses / Registrations Fees	5.00
Lodging Monthly	5,766.39
Mthly Expenses - Room/Food/Tec	1,793.66
Postage - Member Mailing	70.40
Software	464.90
Total Board / Planning Comm Expenses	<u>18,908.99</u>

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**Contract Services**

Accounting Fees	25.00
Legal Fees	20.00
<b>Total Contract Services</b>	<b>45.00</b>

**Membership**

CC Fee	3.00
Refund	50.00
<b>Total Membership</b>	<b>53.00</b>

**MSDS Workshop**

**Workshop Lower**

Hotel / Facility	13,346.32
MSDS Event Mgmt System Lower	1,929.53
Presenters/Registration/Helpers	713.48
SB-CEU Expense	3,681.95
Supplies / Copies	1,061.81
Workshop Refunds	100.00
<b>Total Workshop Lower</b>	<b>20,833.09</b>

**Workshop Upper**

Hotel / Facility	2,505.06
MSDS Event Mgmt System Upper	413.25
Presenters/Registration/Helpers	1,473.66
SB-CEU's Expense	684.09
Supplies / Copies	211.51
Workshop Refunds	50.00
<b>Total Workshop Upper</b>	<b>5,337.57</b>

<b>Total MSDS Workshop</b>	<b>26,170.66</b>
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**Operations**

**Fall Conference (Lower)**

Fall Conf Event Management Syst	1,655.53
Fall Conf Hotel / Food	29,172.10
Fall Conf Planning Meeting	6,999.90
Fall Conf Postage, Mailing	767.58
Fall Conf Presenter	2,686.82
Fall Conf Printing / Copies	967.92
Fall Conf Refund	540.00
Fall Conf Registration / Facili	754.29
Fall Conf SB CEU's Fee	4,019.81
Fall Conf Supplies	567.86
<b>Total Fall Conference (Lower)</b>	<b>48,131.81</b>

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**Fall Conference (Upper)**

Fall Conf Event Mgmt Upper	279.19
Fall Conf Hotel / Food	4,170.93
Fall Conf Postage, Mailing	38.92
Fall Conf Presenter	1,762.24
Fall Conf Printing / Copies	194.32
Fall Conf Registration / Facili	255.20
Fall Conf SB CEU's Fee	557.28
Fall Conf Supplies	76.73

**Total Fall Conference (Upper)** 7,334.81

**Spring Conference**

Outstanding Service Awards	261.25
Spring Conf Copies / Printing	2,467.09
Spring Conf D.J.	500.00
Spring Conf Donation	500.00
Spring Conf Euchre Prizes	200.00
Spring Conf Event Management Sy	2,439.20
Spring Conf Flash Drives	4,900.00
Spring Conf Hotel	72,353.88
Spring Conf Mailing / Postage	818.09
Spring Conf Membership Refund	100.00
Spring Conf Planning Meeting	6,159.67
Spring Conf Presenter	6,172.03
Spring Conf Refunds	3,740.00
Spring Conf Registration / Faci	807.00
Spring Conf SB CEU's Record Kee	4,045.23
Spring Conf Supp / Neck Wallets	260.83

**Total Spring Conference** 105,724.27

**Total Operations** 161,190.89

**Other Types of Expenses**

Insurance - Liability, D and O	808.00
Other Costs	250.00
<b>Total Other Types of Expenses</b>	<u>1,058.00</u>

**Total Expense** 208,210.54

**Net Ordinary Income** 14,098.54

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