

MPAAA
Profit & Loss Budget vs. Actual
July 2009 through February 2010

	<u>Jul '09 - Feb 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Credit Card Incentive / purchas	3,000.00	0.00	3,000.00	100.0%
Interest-Savings/ Money Market	4,931.42	4,850.00	81.42	101.68%
Membership Dues	21,000.00	30,000.00	-9,000.00	70.0%
MSDS Workshop				
Registration Fee - Upper	5,800.00	3,500.00	2,300.00	165.71%
Registration Fees - Lower	21,550.00	20,000.00	1,550.00	107.75%
Total MSDS Workshop	27,350.00	23,500.00	3,850.00	116.38%
Program Income				
Fall Conf (Lower)				
Attendee Registration Fee	41,985.00	51,300.00	-9,315.00	81.84%
Fall Conf Reimbursements	0.00	0.00	0.00	0.0%
Late Fee	0.00	0.00	0.00	0.0%
Non-member Fee	2,730.00	3,360.00	-630.00	81.25%
Total Fall Conf (Lower)	44,715.00	54,660.00	-9,945.00	81.81%
Fall Conference (Upper)				
Attendee Registration (Upper)	5,805.00	8,100.00	-2,295.00	71.67%
Late Fee	0.00	0.00	0.00	0.0%
Non-member Fee	210.00	210.00	0.00	100.0%
Total Fall Conference (Upper)	6,015.00	8,310.00	-2,295.00	72.38%
Spring Conf				
Attendee Registration Fee	16,210.00	84,800.00	-68,590.00	19.12%
Late Fee	0.00	0.00	0.00	0.0%
Non Member Fee	1,140.00	9,750.00	-8,610.00	11.69%
Tower upgrade	0.00	800.00	-800.00	0.0%
Total Spring Conf	17,350.00	95,350.00	-78,000.00	18.2%
Total Program Income	68,080.00	158,320.00	-90,240.00	43.0%
Vendor Donation	0.00	0.00	0.00	0.0%
Total Income	124,361.42	216,670.00	-92,308.58	57.4%
Expense				
Accum Depr - Furn and Equip	0.00	784.00	-784.00	0.0%
Board / Planning Comm Expenses				
Board / Planning Comm Mileage	8,004.60	12,000.00	-3,995.40	66.71%
Copies / Printing	37.18	300.00	-262.82	12.39%
Gifts - Pres/ Retirees	0.00	200.00	-200.00	0.0%
Licenses / Registrations Fees	0.00	100.00	-100.00	0.0%
Lodging Monthly	3,818.12	5,500.00	-1,681.88	69.42%

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Mthly Expenses - Room/Food/Tec	1,198.42	2,000.00	-801.58	59.92%
Office Supplies	0.00	400.00	-400.00	0.0%
Postage - Member Mailing	70.40	50.00	20.40	140.8%
Software	349.95	300.00	49.95	116.65%
Total Board / Planning Comm Expenses	<u>13,478.67</u>	<u>20,850.00</u>	<u>-7,371.33</u>	<u>64.65%</u>
Contract Services				
Accounting Fees	25.00	0.00	25.00	100.0%
Legal Fees	20.00	0.00	20.00	100.0%
Total Contract Services	<u>45.00</u>	<u>0.00</u>	<u>45.00</u>	<u>100.0%</u>
Membership				
CC Fee	3.00	0.00	3.00	100.0%
Refund	50.00	0.00	50.00	100.0%
Total Membership	<u>53.00</u>	<u>0.00</u>	<u>53.00</u>	<u>100.0%</u>
MSDS Workshop				
Workshop Lower				
Hotel / Facility	13,346.32	10,450.00	2,896.32	127.72%
MSDS Event Mgmt System Lower	1,929.53	1,000.00	929.53	192.95%
Presenters/Registration/Helpers	713.48	1,650.00	-936.52	43.24%
SB-CEU Expense	3,681.95	0.00	3,681.95	100.0%
Supplies / Copies	1,061.81	1,400.00	-338.19	75.84%
Workshop Refunds	100.00	0.00	100.00	100.0%
Total Workshop Lower	<u>20,833.09</u>	<u>14,500.00</u>	<u>6,333.09</u>	<u>143.68%</u>
Workshop Upper				
Hotel / Facility	2,505.06	3,100.00	-594.94	80.81%
MSDS Event Mgmt System Upper	413.25	400.00	13.25	103.31%
Presenters/Registration/Helpers	1,473.66	2,090.00	-616.34	70.51%
SB-CEU's Expense	684.09	600.00	84.09	114.02%
Supplies / Copies	211.51	0.00	211.51	100.0%
Workshop Refunds	50.00	0.00	50.00	100.0%
Total Workshop Upper	<u>5,337.57</u>	<u>6,190.00</u>	<u>-852.43</u>	<u>86.23%</u>
Total MSDS Workshop	26,170.66	20,690.00	5,480.66	126.49%
Operations				
Fall Conference (Lower)				
Fall Conf Event Management Syst	1,655.53	2,200.00	-544.47	75.25%
Fall Conf Hotel / Food	29,172.10	30,000.00	-827.90	97.24%
Fall Conf Mbership Dues Refund	0.00	250.00	-250.00	0.0%
Fall Conf Packet Stuffing Lodgi	0.00	0.00	0.00	0.0%
Fall Conf Planning Meeting	5,539.44	3,800.00	1,739.44	145.78%

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Fall Conf Postage, Mailing	767.58	500.00	267.58	153.52%
Fall Conf Presenter	2,686.82	1,500.00	1,186.82	179.12%
Fall Conf Printing / Copies	967.92	600.00	367.92	161.32%
Fall Conf Refund	540.00	1,200.00	-660.00	45.0%
Fall Conf Registration / Facili	714.69	700.00	14.69	102.1%
Fall Conf SB CEU's Fee	4,019.81	4,400.00	-380.19	91.36%
Fall Conf Supplies	567.86	4,000.00	-3,432.14	14.2%
Total Fall Conference (Lower)	46,631.75	49,150.00	-2,518.25	94.88%
Fall Conference (Upper)				
Fall Conf Event Mgmt Upper	279.19	400.00	-120.81	69.8%
Fall Conf Hotel / Food	4,170.93	5,000.00	-829.07	83.42%
Fall Conf Postage, Mailing	2.20	0.00	2.20	100.0%
Fall Conf Presenter	1,762.24	4,600.00	-2,837.76	38.31%
Fall Conf Printing / Copies	194.32	100.00	94.32	194.32%
Fall Conf Refund	0.00	0.00	0.00	0.0%
Fall Conf Registration / Facili	294.80	180.00	114.80	163.78%
Fall Conf SB CEU's Fee	557.28	600.00	-42.72	92.88%
Fall Conf Supplies	76.73	66.00	10.73	116.26%
Total Fall Conference (Upper)	7,337.69	10,946.00	-3,608.31	67.04%
Spring Conference				
Outstanding Service Awards	0.00	300.00	-300.00	0.0%
Spring Conf Copies / Printing	1,261.26	3,000.00	-1,738.74	42.04%
Spring Conf D.J.	250.00	450.00	-200.00	55.56%
Spring Conf Donation	0.00	0.00	0.00	0.0%
Spring Conf Euchre Prizes	0.00	200.00	-200.00	0.0%
Spring Conf Event Management Sy	691.55	2,200.00	-1,508.45	31.43%
Spring Conf Hotel	0.00	73,000.00	-73,000.00	0.0%
Spring Conf Mailing / Postage	723.28	750.00	-26.72	96.44%
Spring Conf Membership Refund	0.00	300.00	-300.00	0.0%
Spring Conf Planning Meeting	3,832.56	12,500.00	-8,667.44	30.66%
Spring Conf Presenter	0.00	7,000.00	-7,000.00	0.0%
Spring Conf Refunds	0.00	2,000.00	-2,000.00	0.0%
Spring Conf Registration / Faci	0.00	1,000.00	-1,000.00	0.0%
Spring Conf SB CEU's Record Kee	0.00	4,300.00	-4,300.00	0.0%
Spring Conf Supp / Neck Wallets	0.00	6,000.00	-6,000.00	0.0%
Spring Conference Tower Refund	0.00	0.00	0.00	0.0%
Total Spring Conference	6,758.65	113,000.00	-106,241.35	5.98%
Total Operations	60,728.09	173,096.00	-112,367.91	35.08%
Other Types of Expenses				
Insurance - Liability, D and O	808.00	808.00	0.00	100.0%

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Total Other Types of Expenses	<u>808.00</u>	<u>808.00</u>	<u>0.00</u>	<u>100.0%</u>
Total Expense	<u>101,283.42</u>	<u>216,228.00</u>	<u>-114,944.58</u>	<u>46.84%</u>
Net Ordinary Income	<u>23,078.00</u>	<u>442.00</u>	<u>22,636.00</u>	<u>5,221.27%</u>
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