

MPAAA
Profit & Loss Budget vs. Actual
July 2009 through January 2010

	<u>Jul '09 - Jan 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Credit Card Incentive / purchas	3,000.00	3,000.00	0.00	100.0%
Interest-Savings/ Money Market	4,904.28	4,850.00	54.28	101.12%
Membership Dues	18,950.00	30,000.00	-11,050.00	63.17%
MSDS Workshop				
Registration Fee - Upper	5,600.00	3,500.00	2,100.00	160.0%
Registration Fees - Lower	21,050.00	20,000.00	1,050.00	105.25%
Total MSDS Workshop	26,650.00	23,500.00	3,150.00	113.4%
Program Income				
Fall Conf (Lower)				
Attendee Registration Fee	40,770.00	51,300.00	-10,530.00	79.47%
Fall Conf Reimbursements	0.00	0.00	0.00	0.0%
Late Fee	0.00	0.00	0.00	0.0%
Non-member Fee	2,520.00	3,360.00	-840.00	75.0%
Total Fall Conf (Lower)	43,290.00	54,660.00	-11,370.00	79.2%
Fall Conference (Upper)				
Attendee Registration (Upper)	5,265.00	8,100.00	-2,835.00	65.0%
Late Fee	0.00	0.00	0.00	0.0%
Non-member Fee	210.00	210.00	0.00	100.0%
Total Fall Conference (Upper)	5,475.00	8,310.00	-2,835.00	65.88%
Spring Conf				
Attendee Registration Fee	0.00	84,800.00	-84,800.00	0.0%
Late Fee	0.00	0.00	0.00	0.0%
Non Member Fee	0.00	9,750.00	-9,750.00	0.0%
Tower upgrade	0.00	800.00	-800.00	0.0%
Total Spring Conf	0.00	95,350.00	-95,350.00	0.0%
Total Program Income	48,765.00	158,320.00	-109,555.00	30.8%
Vendor Donation	0.00	0.00	0.00	0.0%
Total Income	102,269.28	219,670.00	-117,400.72	46.56%
Expense				
Accum Depr - Furn and Equip	0.00	784.00	-784.00	0.0%
Board / Planning Comm Expenses				
Board / Planning Comm Mileage	6,967.11	12,000.00	-5,032.89	58.06%
Copies / Printing	26.40	300.00	-273.60	8.8%
Gifts - Pres/ Retirees	0.00	200.00	-200.00	0.0%
Licenses / Registrations Fees	0.00	100.00	-100.00	0.0%
Lodging Monthly	3,818.12	5,500.00	-1,681.88	69.42%
Mthly Expenses - Room/Food/Tec	1,198.42	2,000.00	-801.58	59.92%
Office Supplies	0.00	400.00	-400.00	0.0%
Postage - Member Mailing	70.40	70.40	0.00	100.0%

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Software	149.95	300.00	-150.05	49.98%
Total Board / Planning Comm Expenses	12,230.40	20,870.40	-8,640.00	58.6%
Contract Services				
Accounting Fees	10.00	0.00	10.00	100.0%
Legal Fees	20.00	20.00	0.00	100.0%
Total Contract Services	30.00	20.00	10.00	150.0%
Membership CC Fee	3.00	3.00	0.00	100.0%
MSDS Worshop				
Workshop Lower				
Hotel / Facility	13,346.32	13,346.32	0.00	100.0%
MSDS Event Mgmt System Lower	1,929.53	1,929.53	0.00	100.0%
Presenters/Registration/Helpers	713.48	713.48	0.00	100.0%
SB-CEU Expense	3,681.95	3,681.95	0.00	100.0%
Supplies / Copies	1,061.81	1,061.81	0.00	100.0%
Workshop Refunds	50.00	50.00	0.00	100.0%
Total Workshop Lower	20,783.09	20,783.09	0.00	100.0%
Workshop Upper				
Hotel / Facility	2,505.06	2,505.06	0.00	100.0%
MSD Event Mgmt System Upper	413.25	413.25	0.00	100.0%
Presenters/Registration/Helpers	1,385.60	1,385.60	0.00	100.0%
SB-CEU's Expense	684.09	684.09	0.00	100.0%
Supplies / Copies	211.51	211.51	0.00	100.0%
Workshop Refunds	50.00	50.00	0.00	100.0%
Total Workshop Upper	5,249.51	5,249.51	0.00	100.0%
Total MSDS Worshop	26,032.60	26,032.60	0.00	100.0%
Operations				
Fall Conference (Lower)				
Fall Conf Event Management Syst	1,655.53	1,655.53	0.00	100.0%
Fall Conf Hotel / Food	29,172.10	29,172.10	0.00	100.0%
Fall Conf Mbership Dues Refund	0.00	0.00	0.00	0.0%
Fall Conf Packet Stuffing Lodgi	0.00	0.00	0.00	0.0%
Fall Conf Planning Meeting	5,359.44	5,359.44	0.00	100.0%
Fall Conf Postage, Mailing	735.58	735.58	0.00	100.0%
Fall Conf Presenter	2,686.82	2,686.82	0.00	100.0%
Fall Conf Printing / Copies	967.92	967.92	0.00	100.0%
Fall Conf Refund	405.00	405.00	0.00	100.0%
Fall Conf Registration / Facili	714.69	714.69	0.00	100.0%
Fall Conf SB CEU's Fee	4,019.81	4,019.81	0.00	100.0%
Fall Conf Supplies	567.86	567.86	0.00	100.0%
Total Fall Conference (Lower)	46,284.75	46,284.75	0.00	100.0%

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Fall Conference (Upper)				
Fall Conf Event Mgmt Upper	279.19	279.19	0.00	100.0%
Fall Conf Hotel / Food	4,170.93	4,170.93	0.00	100.0%
Fall Conf Postage, Mailing	2.20	2.20	0.00	100.0%
Fall Conf Presenter	1,762.24	1,762.24	0.00	100.0%
Fall Conf Printing / Copies	194.32	194.32	0.00	100.0%
Fall Conf Refund	0.00	0.00	0.00	0.0%
Fall Conf Registration / Facili	294.80	294.80	0.00	100.0%
Fall Conf SB CEU's Fee	557.28	557.28	0.00	100.0%
Fall Conf Supplies	76.73	76.73	0.00	100.0%
Total Fall Conference (Upper)	7,337.69	7,337.69	0.00	100.0%
Spring Conference				
Outstanding Service Awards	0.00	300.00	-300.00	0.0%
Spring Conf Copies / Printing	0.00	3,000.00	-3,000.00	0.0%
Spring Conf D.J.	250.00	450.00	-200.00	55.56%
Spring Conf Donation	0.00	0.00	0.00	0.0%
Spring Conf Euchre Prizes	0.00	200.00	-200.00	0.0%
Spring Conf Event Management Sy	0.00	2,200.00	-2,200.00	0.0%
Spring Conf Hotel	0.00	73,000.00	-73,000.00	0.0%
Spring Conf Mailing / Postage	8.80	750.00	-741.20	1.17%
Spring Conf Membership Refund	0.00	300.00	-300.00	0.0%
Spring Conf Planning Meeting	2,795.06	11,500.00	-8,704.94	24.31%
Spring Conf Presenter	0.00	7,000.00	-7,000.00	0.0%
Spring Conf Refunds	0.00	2,000.00	-2,000.00	0.0%
Spring Conf Registration / Faci	0.00	1,000.00	-1,000.00	0.0%
Spring Conf SB CEU's Record Kee	0.00	4,300.00	-4,300.00	0.0%
Spring Conf Supp / Neck Wallets	0.00	6,000.00	-6,000.00	0.0%
Spring Conference Tower Refund	0.00	0.00	0.00	0.0%
Total Spring Conference	3,053.86	112,000.00	-108,946.14	2.73%
Total Operations	56,676.30	165,622.44	-108,946.14	34.22%
Other Types of Expenses				
Insurance - Liability, D and O	808.00	808.00	0.00	100.0%
Total Other Types of Expenses	808.00	808.00	0.00	100.0%
Total Expense	95,780.30	214,140.44	-118,360.14	44.73%
Net Ordinary Income	6,488.98	5,529.56	959.42	117.35%
Net Income	6,488.98	5,529.56	959.42	117.35%