

**MPAAA**  
**Profit & Loss Budget vs. Actual**  
July through November 2009

	<u>Jul - Nov 09</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
Credit Card Incentive / purchas	2,000.00	3,000.00	-1,000.00	66.67%
Interest-Savings/ Money Market	220.40	4,850.00	-4,629.60	4.54%
Membership Dues	18,350.00	30,000.00	-11,650.00	61.17%
<b>MSDS Workshop</b>				
Registration Fee - Upper	5,550.00	3,500.00	2,050.00	158.57%
Registration Fees - Lower	21,000.00	20,000.00	1,000.00	105.0%
<b>Total MSDS Workshop</b>	<b>26,550.00</b>	<b>23,500.00</b>	<b>3,050.00</b>	<b>112.98%</b>
<b>Program Income</b>				
<b>Fall Conf ( Lower)</b>				
Attendee Registration Fee	39,960.00	51,300.00	-11,340.00	77.9%
Fall Conf Reimbursements	0.00	0.00	0.00	0.0%
Late Fee	0.00	0.00	0.00	0.0%
Non-member Fee	2,520.00	3,360.00	-840.00	75.0%
<b>Total Fall Conf ( Lower)</b>	<b>42,480.00</b>	<b>54,660.00</b>	<b>-12,180.00</b>	<b>77.72%</b>
<b>Fall Conference (Upper)</b>				
Attendee Registration (Upper)	4,455.00	8,100.00	-3,645.00	55.0%
Late Fee	0.00	0.00	0.00	0.0%
Non-member Fee	210.00	210.00	0.00	100.0%
<b>Total Fall Conference (Upper)</b>	<b>4,665.00</b>	<b>8,310.00</b>	<b>-3,645.00</b>	<b>56.14%</b>
<b>Spring Conf</b>				
Attendee Registration Fee	0.00	84,800.00	-84,800.00	0.0%
Late Fee	0.00	0.00	0.00	0.0%
Non Member Fee	0.00	9,750.00	-9,750.00	0.0%
Tower upgrade	0.00	800.00	-800.00	0.0%
<b>Total Spring Conf</b>	<b>0.00</b>	<b>95,350.00</b>	<b>-95,350.00</b>	<b>0.0%</b>
<b>Total Program Income</b>	<b>47,145.00</b>	<b>158,320.00</b>	<b>-111,175.00</b>	<b>29.78%</b>
Vendor Donation	0.00	0.00	0.00	0.0%
<b>Total Income</b>	<b>94,265.40</b>	<b>219,670.00</b>	<b>-125,404.60</b>	<b>42.91%</b>
<b>Expense</b>				
Accum Depr - Furn and Equip	0.00	784.00	-784.00	0.0%
<b>Board / Planning Comm Expenses</b>				
Board / Planning Comm Mileage	4,788.51	12,000.00	-7,211.49	39.9%
Copies / Printing	26.40	300.00	-273.60	8.8%
Gifts - Pres/ Retirees	0.00	200.00	-200.00	0.0%
Licenses / Registrations Fees	0.00	100.00	-100.00	0.0%
Lodging Monthly	2,307.62	5,500.00	-3,192.38	41.96%
Mthly Expenses - Room/Food/Tec	568.30	2,000.00	-1,431.70	28.42%

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Office Supplies	0.00	400.00	-400.00	0.0%
Postage - Member Mailing	70.40	50.00	20.40	140.8%
Software	0.00	300.00	-300.00	0.0%
<b>Total Board / Planning Comm Expenses</b>	<b>7,761.23</b>	<b>20,850.00</b>	<b>-13,088.77</b>	<b>37.22%</b>
<b>Contract Services</b>				
Accounting Fees	0.00	0.00	0.00	0.0%
Legal Fees	20.00	20.00	0.00	100.0%
<b>Total Contract Services</b>	<b>20.00</b>	<b>20.00</b>	<b>0.00</b>	<b>100.0%</b>
Membership CC Fee	3.00	3.00	0.00	100.0%
<b>MSDS Worshop</b>				
<b>Workshop Lower</b>				
Hotel / Facility	13,346.32	13,346.32	0.00	100.0%
MSDS Event Mgmt System Lower	1,929.53	1,929.53	0.00	100.0%
Presenters/Registration/Helpers	713.48	713.48	0.00	100.0%
SB-CEU Expense	3,681.95	3,681.95	0.00	100.0%
Supplies / Copies	1,061.81	1,061.81	0.00	100.0%
Workshop Refunds	50.00	50.00	0.00	100.0%
<b>Total Workshop Lower</b>	<b>20,783.09</b>	<b>20,783.09</b>	<b>0.00</b>	<b>100.0%</b>
<b>Workshop Upper</b>				
Hotel / Facility	2,505.06	2,505.06	0.00	100.0%
MDSD Event Mgmt System Upper	413.25	413.25	0.00	100.0%
Presenters/Registration/Helpers	1,385.60	1,385.60	0.00	100.0%
SB-CEU's Expense	684.09	684.09	0.00	100.0%
Supplies / Copies	211.51	211.51	0.00	100.0%
<b>Total Workshop Upper</b>	<b>5,199.51</b>	<b>5,199.51</b>	<b>0.00</b>	<b>100.0%</b>
<b>Total MSDS Worshop</b>	<b>25,982.60</b>	<b>25,982.60</b>	<b>0.00</b>	<b>100.0%</b>
<b>Operations</b>				
<b>Fall Conference (Lower)</b>				
Fall Conf Event Management Syst	1,643.53	1,643.53	0.00	100.0%
Fall Conf Hotel / Food	29,172.10	29,172.10	0.00	100.0%
Fall Conf Mbership Dues Refund	0.00	250.00	-250.00	0.0%
Fall Conf Packet Stuffing Lodgi	0.00	0.00	0.00	0.0%
Fall Conf Planning Meeting	5,359.44	5,359.44	0.00	100.0%
Fall Conf Postage, Mailing	735.58	735.58	0.00	100.0%
Fall Conf Presenter	2,686.82	2,686.82	0.00	100.0%
Fall Conf Printing / Copies	967.92	967.92	0.00	100.0%
Fall Conf Refund	135.00	135.00	0.00	100.0%
Fall Conf Registration / Facili	714.69	714.69	0.00	100.0%
Fall Conf SB CEU's Fee	4,019.81	4,019.81	0.00	100.0%
Fall Conf Supplies	567.86	567.86	0.00	100.0%

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<b>Total Fall Conference (Lower)</b>	46,002.75	46,252.75	-250.00	99.46%
<b>Fall Conference (Upper)</b>				
Fall Conf Event Mgmt Upper	279.19	279.19	0.00	100.0%
Fall Conf Hotel / Food	4,102.93	4,170.93	-68.00	98.37%
Fall Conf Postage, Mailing	2.20	2.20	0.00	100.0%
Fall Conf Presenter	1,762.24	1,762.24	0.00	100.0%
Fall Conf Printing / Copies	194.32	194.32	0.00	100.0%
Fall Conf Refund	0.00	0.00	0.00	0.0%
Fall Conf Registration / Facili	294.80	294.80	0.00	100.0%
Fall Conf SB CEU's Fee	557.28	557.28	0.00	100.0%
Fall Conf Supplies	76.73	76.73	0.00	100.0%
<b>Total Fall Conference (Upper)</b>	<u>7,269.69</u>	<u>7,337.69</u>	<u>-68.00</u>	<u>99.07%</u>
<b>Spring Conference</b>				
Outstanding Service Awards	0.00	300.00	-300.00	0.0%
Spring Conf Copies / Printing	0.00	3,000.00	-3,000.00	0.0%
Spring Conf D.J.	0.00	450.00	-450.00	0.0%
Spring Conf Donation	0.00	0.00	0.00	0.0%
Spring Conf Euchre Prizes	0.00	200.00	-200.00	0.0%
Spring Conf Event Management Sy	0.00	2,200.00	-2,200.00	0.0%
Spring Conf Hotel	0.00	73,000.00	-73,000.00	0.0%
Spring Conf Mailing / Postage	8.80	750.00	-741.20	1.17%
Spring Conf Membership Refund	0.00	300.00	-300.00	0.0%
Spring Conf Planning Meeting	1,586.80	11,500.00	-9,913.20	13.8%
Spring Conf Presenter	0.00	7,000.00	-7,000.00	0.0%
Spring Conf Refunds	0.00	2,000.00	-2,000.00	0.0%
Spring Conf Registration / Faci	0.00	1,000.00	-1,000.00	0.0%
Spring Conf SB CEU's Record Kee	0.00	4,300.00	-4,300.00	0.0%
Spring Conf Supp / Neck Wallets	0.00	6,000.00	-6,000.00	0.0%
Spring Conference Tower Refund	0.00	0.00	0.00	0.0%
<b>Total Spring Conference</b>	<u>1,595.60</u>	<u>112,000.00</u>	<u>-110,404.40</u>	<u>1.43%</u>
<b>Total Operations</b>	54,868.04	165,590.44	-110,722.40	33.14%
<b>Other Types of Expenses</b>				
Insurance - Liability, D and O	808.00	808.00	0.00	100.0%
<b>Total Other Types of Expenses</b>	<u>808.00</u>	<u>808.00</u>	<u>0.00</u>	<u>100.0%</u>
<b>Total Expense</b>	<u>89,442.87</u>	<u>214,038.04</u>	<u>-124,595.17</u>	<u>41.79%</u>
<b>Net Ordinary Income</b>	<u>4,822.53</u>	<u>5,631.96</u>	<u>-809.43</u>	<u>85.63%</u>
<b>Net Income</b>	<u><u>4,822.53</u></u>	<u><u>5,631.96</u></u>	<u><u>-809.43</u></u>	<u><u>85.63%</u></u>