

MPAAA
Profit & Loss Budget vs. Actual
 July through September 2009

	<u>Jul - Sep 09</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Credit Card Incentive / purchas	2,000.00	3,000.00	-1,000.00	66.67%
Interest-Savings/ Money Market	125.39	4,850.00	-4,724.61	2.59%
Membership Dues	7,050.00	30,000.00	-22,950.00	23.5%
MSDS Workshop				
Registration Fee - Upper	5,300.00	3,500.00	1,800.00	151.43%
Registration Fees - Lower	15,300.00	20,000.00	-4,700.00	76.5%
Total MSDS Workshop	20,600.00	23,500.00	-2,900.00	87.66%
Program Income				
Fall Conf (Lower)				
Attendee Registration Fee	13,500.00	51,300.00	-37,800.00	26.32%
Fall Conf Reimbursements	0.00	0.00	0.00	0.0%
Late Fee	0.00	0.00	0.00	0.0%
Non-member Fee	1,260.00	3,360.00	-2,100.00	37.5%
Total Fall Conf (Lower)	14,760.00	54,660.00	-39,900.00	27.0%
Fall Conference (Upper)				
Attendee Registration (Upper)	1,215.00	8,100.00	-6,885.00	15.0%
Late Fee	0.00	0.00	0.00	0.0%
Non-member Fee	210.00	210.00	0.00	100.0%
Total Fall Conference (Upper)	1,425.00	8,310.00	-6,885.00	17.15%
Spring Conf				
Attendee Registration Fee	0.00	84,800.00	-84,800.00	0.0%
Late Fee	0.00	0.00	0.00	0.0%
Non Member Fee	0.00	9,750.00	-9,750.00	0.0%
Tower upgrade	0.00	800.00	-800.00	0.0%
Total Spring Conf	0.00	95,350.00	-95,350.00	0.0%
Total Program Income	16,185.00	158,320.00	-142,135.00	10.22%
Vendor Donation	0.00	0.00	0.00	0.0%
Total Income	45,960.39	219,670.00	-173,709.61	20.92%
Expense				
Accum Depr - Furn and Equip	0.00	784.00	-784.00	0.0%
Board / Planning Comm Expenses				
Board / Planning Comm Mileage	2,703.25	12,000.00	-9,296.75	22.53%
Copies / Printing	15.45	300.00	-284.55	5.15%
Gifts - Pres/ Retirees	0.00	200.00	-200.00	0.0%
Licenses / Registrations Fees	0.00	100.00	-100.00	0.0%
Lodging Monthly	453.15	5,500.00	-5,046.85	8.24%
Mthly Expenses - Room/Food/Tec	219.02	2,000.00	-1,780.98	10.95%

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Office Supplies	0.00	400.00	-400.00	0.0%
Postage - Member Mailing	0.00	50.00	-50.00	0.0%
Software	0.00	300.00	-300.00	0.0%
Total Board / Planning Comm Expenses	3,390.87	20,850.00	-17,459.13	16.26%
Contract Services				
Accounting Fees	0.00	0.00	0.00	0.0%
Legal Fees	0.00	0.00	0.00	0.0%
Total Contract Services	0.00	0.00	0.00	0.0%
MSDS Workshop				
Workshop Lower				
Hotel / Facility	342.32	10,450.00	-10,107.68	3.28%
MSDS Event Mgmt System Lower	1,090.50	1,000.00	90.50	109.05%
Presenters/Registration/Helpers	713.48	1,650.00	-936.52	43.24%
SB-CEU Expense	66.95	3,615.00	-3,548.05	1.85%
Supplies / Copies	1,061.81	1,400.00	-338.19	75.84%
Workshop Refunds	50.00	50.00	0.00	100.0%
Total Workshop Lower	3,325.06	18,165.00	-14,839.94	18.31%
Workshop Upper				
Hotel / Facility	773.50	3,100.00	-2,326.50	24.95%
MSD Event Mgmt System Upper	1,104.00	400.00	704.00	276.0%
Presenters/Registration/Helpers	1,473.66	2,090.00	-616.34	70.51%
SB-CEU's Expense	24.09	660.00	-635.91	3.65%
Supplies / Copies	211.51	600.00	-388.49	35.25%
Total Workshop Upper	3,586.76	6,850.00	-3,263.24	52.36%
Total MSDS Workshop	6,911.82	25,015.00	-18,103.18	27.63%
Operations				
Fall Conference (Lower)				
Fall Conf Event Management Syst	931.20	2,200.00	-1,268.80	42.33%
Fall Conf Hotel / Food	0.00	30,000.00	-30,000.00	0.0%
Fall Conf Mbership Dues Refund	0.00	250.00	-250.00	0.0%
Fall Conf Packet Stuffing Lodgi	0.00	0.00	0.00	0.0%
Fall Conf Planning Meeting	3,198.62	3,800.00	-601.38	84.17%
Fall Conf Postage, Mailing	721.68	500.00	221.68	144.34%
Fall Conf Presenter	1,820.70	1,500.00	320.70	121.38%
Fall Conf Printing / Copies	967.92	600.00	367.92	161.32%
Fall Conf Refund	0.00	1,200.00	-1,200.00	0.0%
Fall Conf Registration / Facili	642.69	700.00	-57.31	91.81%
Fall Conf SB CEU's Fee	0.00	4,400.00	-4,400.00	0.0%
Fall Conf Supplies	327.90	4,000.00	-3,672.10	8.2%
Total Fall Conference (Lower)	8,610.71	49,150.00	-40,539.29	17.52%

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Fall Conference (Upper)				
Fall Conf Event Mgmt Upper	88.05	400.00	-311.95	22.01%
Fall Conf Hotel / Food	0.00	5,000.00	-5,000.00	0.0%
Fall Conf Postage, Mailing	0.00	0.00	0.00	0.0%
Fall Conf Presenter	1,168.52	4,600.00	-3,431.48	25.4%
Fall Conf Printing / Copies	194.32	100.00	94.32	194.32%
Fall Conf Refund	0.00	0.00	0.00	0.0%
Fall Conf Registration / Facili	255.20	180.00	75.20	141.78%
Fall Conf SB CEU's Fee	0.00	600.00	-600.00	0.0%
Fall Conf Supplies	76.73	66.00	10.73	116.26%
Total Fall Conference (Upper)	<u>1,782.82</u>	<u>10,946.00</u>	<u>-9,163.18</u>	<u>16.29%</u>
Spring Conference				
Outstanding Service Awards	0.00	300.00	-300.00	0.0%
Spring Conf Copies / Printing	0.00	3,000.00	-3,000.00	0.0%
Spring Conf D.J.	0.00	450.00	-450.00	0.0%
Spring Conf Donation	0.00	0.00	0.00	0.0%
Spring Conf Euchre Prizes	0.00	200.00	-200.00	0.0%
Spring Conf Event Management Sy	0.00	2,200.00	-2,200.00	0.0%
Spring Conf Hotel	0.00	73,000.00	-73,000.00	0.0%
Spring Conf Mailing / Postage	0.00	750.00	-750.00	0.0%
Spring Conf Membership Refund	0.00	300.00	-300.00	0.0%
Spring Conf Planning Meeting	0.00	12,500.00	-12,500.00	0.0%
Spring Conf Presenter	0.00	7,000.00	-7,000.00	0.0%
Spring Conf Refunds	0.00	2,000.00	-2,000.00	0.0%
Spring Conf Registration / Faci	0.00	1,000.00	-1,000.00	0.0%
Spring Conf SB CEU's Record Kee	0.00	4,300.00	-4,300.00	0.0%
Spring Conf Supp / Neck Wallets	0.00	6,000.00	-6,000.00	0.0%
Spring Conference Tower Refund	0.00	0.00	0.00	0.0%
Total Spring Conference	<u>0.00</u>	<u>113,000.00</u>	<u>-113,000.00</u>	<u>0.0%</u>
Total Operations	10,393.53	173,096.00	-162,702.47	6.0%
Other Types of Expenses				
Insurance - Liability, D and O	808.00	808.00	0.00	100.0%
Total Other Types of Expenses	<u>808.00</u>	<u>808.00</u>	<u>0.00</u>	<u>100.0%</u>
Total Expense	<u>21,504.22</u>	<u>220,553.00</u>	<u>-199,048.78</u>	<u>9.75%</u>
Net Ordinary Income	<u>24,456.17</u>	<u>-883.00</u>	<u>25,339.17</u>	<u>-2,769.67%</u>
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