

MPAAA
Profit & Loss Budget vs. Actual
 July through October 2007

	<u>Jul - Oct 07</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Income			
Interest-Savings	944.49	3,500.00	-2,555.51
Membership Dues	22,800.00	27,000.00	-4,200.00
Program Income			
Fall Conference Fee (Upper)	6,710.00	7,500.00	-790.00
Fall Conference Fees (Lower)	42,055.00	50,000.00	-7,945.00
Spring Conference Fee			
Spring Conf tower upgrade	0.00	900.00	-900.00
Spring Conference Fee - Other	0.00	78,000.00	-78,000.00
Total Spring Conference Fee	<u>0.00</u>	<u>78,900.00</u>	<u>-78,900.00</u>
Total Program Income	<u>48,765.00</u>	<u>136,400.00</u>	<u>-87,635.00</u>
Total Income	72,509.49	166,900.00	-94,390.51
Expense			
Accum Depr - Furn and Equip	0.00	332.00	-332.00
Board / Planning Comm Expenses			
Board / Planning Comm Mileage	3,120.04	14,000.00	-10,879.96
Copies	41.10	500.00	-458.90
Gifts - Pres/ Retirees	75.00	200.00	-125.00
Licenses / registrations fees	20.00	100.00	-80.00
Lodging monthly	2,031.12	10,000.00	-7,968.88
Mthly Expenses - Room/Food/Tec	778.00	3,000.00	-2,222.00
Office supplies	105.95	1,000.00	-894.05
Postage - member mailing	184.00	200.00	-16.00
Software	0.00	500.00	-500.00
Total Board / Planning Comm Expenses	<u>6,355.21</u>	<u>29,500.00</u>	<u>-23,144.79</u>
Operations			
Fall Conference (Lower)			
Fall Conf Membership Due Refund	0.00	200.00	-200.00
Fall Conf Postage, Mailing	1,611.73	1,500.00	111.73
Fall Conf Printing / Copying	6,168.62	5,500.00	668.62
Fall Conf Refund	890.00	700.00	190.00
Fall Conf Registration / Facili	380.61		
Fall Conf Speakers / Presenters	1,372.97	1,500.00	-127.03
Fall Conference Hotel	21,817.03	23,000.00	-1,182.97
Fall Conference Supplies	3,048.65	1,500.00	1,548.65
SB CEU's Fee / Record Keeping	4,243.06	3,300.00	943.06
Total Fall Conference (Lower)	<u>39,532.67</u>	<u>37,200.00</u>	<u>2,332.67</u>
Fall Conference (Upper)			
Fall Conf Printing / Copies	2,100.00		
Fall Conf Refund	220.00		
Fall Conf Registration / Facili	719.95		
Fall Conf Upper Hotel / Food	5,106.40	7,500.00	-2,393.60
Fall Conf Upper Presentor	5,158.21	4,000.00	1,158.21

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Total Fall Conference (Upper)	13,304.56	11,500.00	1,804.56
Spring Conference			
Outstanding Service Awards	351.00	500.00	-149.00
Spring Conf Copies / Printing	0.00	8,000.00	-8,000.00
Spring Conf D.J.	0.00	600.00	-600.00
Spring Conf Euchre Prizes	0.00	300.00	-300.00
Spring Conf Mailing / Postage	0.00	1,100.00	-1,100.00
Spring Conf Membership Refund	0.00	100.00	-100.00
Spring Conf Mileage	0.00	1,000.00	-1,000.00
Spring Conf Refunds	0.00	2,600.00	-2,600.00
Spring Conf SB CEU's record Kee	0.00	2,500.00	-2,500.00
Spring Conf Supp / Neck Wallets	0.00	1,000.00	-1,000.00
Spring Conference Hotel	0.00	70,000.00	-70,000.00
Spring Conference Tower Refund	0.00	0.00	0.00
Spring Presenter	0.00	8,000.00	-8,000.00
Total Spring Conference	<u>351.00</u>	<u>95,700.00</u>	<u>-95,349.00</u>
Total Operations	53,188.23	144,400.00	-91,211.77
Other Types of Expenses			
Insurance - Liability, D and O	673.00	700.00	-27.00
Total Other Types of Expenses	<u>673.00</u>	<u>700.00</u>	<u>-27.00</u>
Total Expense	<u>60,216.44</u>	<u>174,932.00</u>	<u>-114,715.56</u>
Net Ordinary Income	<u>12,293.05</u>	<u>-8,032.00</u>	<u>20,325.05</u>
Net Income	<u><u>12,293.05</u></u>	<u><u>-8,032.00</u></u>	<u><u>20,325.05</u></u>

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	% of Budget
Ordinary Income/Expense	
Income	
Interest-Savings	26.99%
Membership Dues	84.44%
Program Income	
Fall Conference Fee (Upper)	89.47%
Fall Conference Fees (Lower)	84.11%
Spring Conference Fee	
Spring Conf tower upgrade	0.0%
Spring Conference Fee - Other	0.0%
Total Spring Conference Fee	0.0%
Total Program Income	35.75%
Total Income	43.45%
Expense	
Accum Depr - Furn and Equip	0.0%
Board / Planning Comm Expenses	
Board / Planning Comm Mileage	22.29%
Copies	8.22%
Gifts - Pres/ Retirees	37.5%
Licenses / registrations fees	20.0%
Lodging monthly	20.31%
Mthly Expenses - Room/Food/Tec	25.93%
Office supplies	10.6%
Postage - member mailing	92.0%
Software	0.0%
Total Board / Planning Comm Expenses	21.54%
Operations	
Fall Conference (Lower)	
Fall Conf Membership Due Refund	0.0%
Fall Conf Postage, Mailing	107.45%
Fall Conf Printing / Copying	112.16%
Fall Conf Refund	127.14%
Fall Conf Registration / Facili	
Fall Conf Speakers / Presenters	91.53%
Fall Conference Hotel	94.86%
Fall Conference Supplies	203.24%
SB CEU's Fee / Record Keeping	128.58%
Total Fall Conference (Lower)	106.27%
Fall Conference (Upper)	
Fall Conf Printing / Copies	
Fall Conf Refund	
Fall Conf Registration / Facili	
Fall Conf Upper Hotel / Food	68.09%
Fall Conf Upper Presentor	128.96%

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	<u>% of Budget</u>
Total Fall Conference (Upper)	115.69%
Spring Conference	
Outstanding Service Awards	70.2%
Spring Conf Copies / Printing	0.0%
Spring Conf D.J.	0.0%
Spring Conf Euchre Prizes	0.0%
Spring Conf Mailing / Postage	0.0%
Spring Conf Membership Refund	0.0%
Spring Conf Mileage	0.0%
Spring Conf Refunds	0.0%
Spring Conf SB CEU's record Kee	0.0%
Spring Conf Supp / Neck Wallets	0.0%
Spring Conference Hotel	0.0%
Spring Conference Tower Refund	0.0%
Spring Presenter	0.0%
Total Spring Conference	<u>0.37%</u>
Total Operations	36.83%
Other Types of Expenses	
Insurance - Liability, D and O	96.14%
Total Other Types of Expenses	<u>96.14%</u>
Total Expense	<u>34.42%</u>
Net Ordinary Income	<u>-153.05%</u>
Net Income	<u><u>-153.05%</u></u>